

Because wood is a sustainable material, the Carrefour International du Bois is committed to taking steps towards an ecological conception of the tradeshow. Our objectives: become an exemplary tradeshow in terms of sustainability, so as to be in accordance with our material: wood.

FOR THE 2010 EDITION OUR COMMITMENTS ARE

Optimisation of the communication tools :

The communication documents are printed on PEFC certified paper using ecological inks, without varnishes and using a certified printer (Imprim vert). The quantities have been calculated so as to ensure as little waste as possible. Downloading from the internet site will be encouraged. The indication signs on the show will be printed on recyclable materials.

Waste separation :

All the carpeting used on the show will be recycled. Waste separation bins will be used during the building up, the duration and the breaking down of the show with the objective of recycling 40% of the waste generated on the show.

Economies in water and electrical consumption :

Natural lighting will be used in the hall when possible. The pre-equipped stands have been designed so as to limit electrical consumption without altering the exhibitors' visibility.

For those exhibitors that will be building their own stands a guideline into the ecological conception of their stand will be available in the exhibitors guide.



:: General Regulations

1 :: ORGANISATION

ATLANBOIS - BP 70515 - 44105 Nantes cedex 4 France
Tel.: +33 (0) 240 73 60 64 - Fax: +33 (0) 240 73 03 01
E-mail: info@timbershow.com - Website: www.timbershow.com

2 :: VENUE & OPENING HOURS

The exhibition Park Nantes "La Beaujoire" - Grand Palais - Hall 2 - Hall 3 - Hall 4
Open to the public: Wednesday 2nd June 2010: 9h30 - 18h30, Thursday 3rd June 2010: 9h30 - 18h30 and Friday 4th June 2010: 9h30 - 18h

GENERAL PROVISIONS

Specifications concerning the organisation of the Exhibition, in particular its opening and closing dates, its location, its opening hours and admission price, are decided by the organiser and may be modified at will. The exhibitor will undertake to respect, and make sure that, the measures of the Exhibitor's guide are respected. The exhibitor is responsible to the organiser for non observance of the schedule of conditions ("le cahier des charges") established by the owner or the main tenant of the site which has been made available of the Exhibition organiser.

In the event of an extension, exhibitors who so request, may be authorised to close their stands on the date initially agreed, but they may not remove products on display nor change the appearance of the stand before the date fixed by the Carrefour.

3 :: CONDITIONS FOR PARTICIPATION

The organiser determines the categories of exhibitors and establishes the list of products and/or services exhibited. An exhibitor may present only equipment, products, processes or services manufactured or designed by himself, or for which he is an agent or distributor; in the latter case, he must attach to his application, the list of brands whose products he intends to exhibit or whose services he intends to present. After consideration, the organiser may exclude products and/or services which do not appear to him to correspond to the aim of the Exhibition, or allow the presentation of products and/or services which do not appear on the list but which may be of benefit to the Exhibition. Sales comprising immediate on-site delivery to the buyer are prohibited. In pursuance of the regulation concerning authorized exhibitions, all exhibitors agree to exhibit only products or equipment in conformity with French regulations, except for products or equipment destined for use exclusively outside French territory. Moreover, all exhibitors agree not to proceed with any advertising liable to induce into error or to constitute unfair competition. Moreover, it is forbidden for the exhibitor to present on the stands, equipment, goods or advertising items of a brand not exhibited at the Exhibition. It is also forbidden to present labels with recommendations from associations, unions and groups, etc.

4 :: REGISTRATION FEES

Included is the inscription in the visitors guide & on the Website: 385 € per direct company and 98 € per represented trademark. The occupant of the stand undertakes to declare the firm(s) represented on his stands. Only applications that are completed in full and duly signed, accompanied with a deposit will be taken into account.

5 :: DEPOSIT

Exhibiting companies must send a deposit of 20% of the total rent for the stand at the same time as their application for admission. This sum will be forfeited by the exhibitor and shall become the property of the organisers, if the exhibitor withdraws from the show.

6 :: RENTAL

The equipped stands price per m² include: the floor carpeting, partition walls, the individual trade name sign, 1 rail of 3 spots per 9 m², and stand cleaning. The space only stand price per m² includes: stand cleaning. It also includes an allocation of free invitation cards, a quota of exhibitor badges, parking cards, a visitors guide and the organiser's insurance.

7 :: TIMBER TECHNIQUES & SOLUTIONS AREA

Layout for the design stand in the Timber Techniques & Solutions Area: the visitors are very conscious of the product presentation and we insist that the stand layout is respected

You may:

- Bring your own self standing product presentations or samples but they may not exceed 2,40 m in height (height of the partition walls) and 1m in width,
- Cover 4 m in length (of a total of 8 m) of the partition wall with posters, presentations, shelves and photos,
- The parquet producers may lay their parquet.

You may not:

- Mount a structure,
- Change the colour or the material of the partition walls or the floor surface,
- Bring a modular stand (kakemono),
- Mount a sign above the partition walls.

8 :: ITEMS NOT INCLUDED IN THE RENT

Transport, insurance during transportation, handling, unpacking and packing, removal and storage of empty packaging (no storage of empty packaging is allowed in the building), decoration rental of furniture, flowers, liquids, telephone, and all services not mentioned in paragraph 6. Order forms and supplies will be forwarded to exhibitors in the exhibitors guide.

9 :: ALLOCATION OF STANDS

The organisers put together the general tradeshow layout plan and allocate the stands respecting the exhibitors wishes as far as possible. The stand position is sent to the exhibitors which is as much to scale as possible. It is the exhibitor's responsibility to ensure the conformity of the stand before setting up.

The organisers waive all responsibility concerning the differences between the layout plan and the actual stand. Participation at the Carrefour does not entitle the exhibitor to any right to a given position. Should the general surface area of the fair be insufficient, the general committee reserves the right to reduce the surface area of the stands in order to enable other companies to take part.

10 :: TRANSFER / SUB-LETTING

Without the organiser's prior consent in writing, an exhibitor shall not transfer, sub-let or share, with or without payment, all or part of its concession within the Exhibition. Nevertheless, several exhibitors may be granted joint authorization to make a group presentation, providing each of them should submit a prior request for the approval to the organiser and sign an application for joint participation.

11 :: TERMS OF PAYMENT

1st payment: deposit payable on registration.

Final payment: payable on receipt of the invoice before the 30 March 2010, either by bank transfer or by 2 cheques dated the 01/01/2010 and the 01/03/2010.

The organisers shall demand ipso jure, from the exhibitor to pay the balance of their account before the Carrefour opens, should they fail to meet this demand, they shall not be allowed to take possession of their stand.

12 :: CANCELLATION

Should an exhibitor withdraw from or cancel the contract at any time whatsoever and for any reason whatsoever, the deposit of 20 % shall remain in the hands of the organiser. From the time that the fair is set up the signatory company is bound to pay the full participation fee (including tax) and all related invoices.

13 :: INSURANCE

The organisers shall take out insurance policies on behalf of the exhibitors that cover the following risks: civil liability toward third parties, theft, fire, water damage. A supplementary insurance policy will be offered to exhibitors who may require additional insurance. A certificate of the risks covered, the guarantees and the period are available on request.

14 :: DECORATION

No decoration is allowed to deteriorate the neighbouring stands or the tradeshow in general. The decoration is not allowed to pass the partition wall unless written approval is obtained from the organisers. The maximum height of identification or any other sign is fixed at 3,80 m and the fronting area must not exceed 1/12 of the surface area. Decorations should not obstruct neighbouring stand or detract from the general aspect of the show. Decorative items should not exceed the height of the dividing panels, unless written permission is obtained from the organisers. Exhibitors are not allowed to construct double storey stands.

15 :: ENTRY

Exhibitor badge: "Exhibitor badges" giving right of entry to the Exhibition, are subject to the conditions fixed by the organiser and delivered to exhibitors.

Invitation: Visitors without an invitation or a business card will be admitted to the trade fair after purchasing an entrance ticket, the price of which is fixed by the organiser.

16 :: DETERIORATION

Exhibitors are liable, for themselves and for the companies working for them, for all damage caused to the building or the exhibition equipment during installation, operation or removal of equipment.

17 :: GENERAL PUBLIC ADDRESS SYSTEM

The use of the General Public Address System is reserved for the organisers for the announcements to be made in relation to the contents of the show.

18 :: DISTRIBUTION OF BROCHURES AND DIRECT SALES

The distribution of brochures and all other promotional material is forbidden outside the limits of the stand. Sales comprising immediate on-site delivery to the buyer are prohibited.

19 :: INDUSTRIAL PROPERTY

The exhibitors shall make it their business to ensure the industrial protection of equipment or products exhibited and this in accordance with statutory provisions in force. The organiser shall accept no liability in this area.

20 :: VISITOR'S GUIDE

The information necessary for entry in the catalogue is furnished by the Exhibitors who are responsible for all information they supply. The organiser cannot be held responsible for any omissions or errors in reproduction or composition or any other mistakes which may occur. The organiser reserves the right to modify, remove or group entries wherever he judges this to be useful as well as to refuse an entry or to modify texts for paid advertisements if they may cause harm to other exhibitors or to the tradeshow.

21 :: ORGANISERS LIABILITY

The organiser is not liable for any prejudice that may be suffered by exhibitors for any reason whatsoever and in particular for delays in opening or early closing of the fair, unavailability of the premises, fire or damage of any nature and all other cases of force major (strikes, riots, war, etc).

22 :: EXHIBITORS OBLIGATIONS

The non-payment by the settlement date of the total sum will result in the cancellation of the right to the allocated stand. The exhibitor may only present on his stand, materials, products, or services that have been accepted by the organiser as falling within the ambit of the event. The exhibitor undertakes to manage his own participation himself as well as the material and technical preparation of the stand. He also undertakes to man the stand permanently throughout the show.

23 :: DISPUTES

In the event of a dispute, the exhibitor undertakes to submit his claim to the organiser before taking any other action. The exhibitor formally agrees that any legal action undertaken in less than fifteen days from the date of this submission is declared inadmissible. In the event of a dispute, the courts seated in the area which includes the organiser's registered address alone are competent.

This regulation is a special regulation of the Carrefour International du Bois and its area "Techniques & Solutions Bois". It is completed by the general exhibitions regulation, approved by the Ministry of Commerce and Crafts, which is available to all exhibitors by simple request.

:: Section reserved for the organiser

DATE OF RECEPTION: / / FILE N°: STAND N°:

:: Registration Form

[Mandatory fields in bold scripture]



:: Section to be completed by exhibitor

Company Name :

Address :

..... **Postal Code :**

Town/City : **Country :**

Tel. : **Fax :**

Website :

e-mail :

Company manager :

Stand manager :

Advertising manager:

International VAT Number (mandatory) :

Invoice address if different:

.....

:: Stand Location

Following the renovation of the Grand Palais, and so as to allow for a better circulation at the tradeshow, the layout plans of the Carrefour have changed for 2010. As such we are unable to guarantee your 2008 stand location ; however we will take into account your preferences and respect them as far as possible.

Have you a preference ? YES NO

If yes, please specify : Near to :

..... Distanced from :

Comments :

.....

:: Inscription in the Visitor's Guide

The Visitor's Guide is a major tool for those visiting the show. 10 000 copies are handed out free of charge, listing the exhibitors' contact details as well as their sector of activity. The information is organised in different ways (by activity, alphabetical order or exhibition hall) to enable visitors to find the companies that they are looking for.

Company Name :

(The 1st letter will determine your company's position in the alphabetical list)

Address :

Postal Code :

Town/City :

Country :

Tel. :

Fax :

Website :

e-mail :

Companies will also be classified by activity to make them easier to find.

In which section(s) do you wish to appear ? **NOTE : 4 maximum !**

Indicate the corresponding codes from the list below :

Main activity

Secondary activities

| Code | Activity |
|------|--|
| 1000 | Manufacturer of industrial timber or timber-based products |
| 1001 | Sawyer |
| 1002 | Manufacturer of packaging |
| 1003 | Manufacturer of industrial frames |
| 1004 | Manufacturer of industrial joinery |
| 1005 | Manufacturer of panels and panel components |
| 1006 | Manufacturer of industrial components for the building trade |
| 1007 | Manufacturer of parquet flooring |
| 1008 | Manufacturer of mouldings, beading, cladding |
| 1009 | Manufacturer of external timber cladding |
| 1010 | Manufacturer of staircases |
| 1012 | Manufacturer of furniture parts |
| 1020 | Trader |
| 1021 | Distributor |
| 1022 | Timber merchant |
| 1023 | Materials merchant |
| 1024 | Importer |
| 1025 | Broker |
| 1026 | Import-export agent |
| 1060 | Manufacturer of timber-related products |
| 1064 | Manufacturer of timber-related chemical products |
| 1065 | Manufacturer of measuring instruments |
| 1066 | Manufacturer of handling material |
| 1067 | Manufacturer of dryers |
| 1080 | Service providers for the timber industry |

| Code | Activity |
|------|---|
| 1081 | Haulage and related services |
| 1082 | Commercial port |
| 1083 | Training and research establishment |
| 1084 | Consultancy or engineering firm |
| 1085 | Financial and insurance institutions |
| 1086 | Product designer |
| 1087 | Industrial service company, tailored products |
| 1120 | Forestry sector |
| 1122 | Forestry organisation |
| 1124 | Commercial forestry company |
| 1140 | Timber-related organisations |
| 1141 | Representation of professional interests |
| 1142 | Administration |
| 1143 | Media/Press |
| 1144 | Timber promotion organisation |
| 1200 | Other timber sector |
| 2000 | Manufacturer structural timber frames |
| 2001 | Manufacturer of glue-laminated Timber |
| 2002 | Manufacturer of compound beams |
| 2003 | Manufacturer of timber constructive systems |
| 2006 | Timber frame cutting |
| 2007 | Manufacturer of internal timber cladding |
| 2009 | Manufacturer of timber products for the exterior |
| 2011 | Other sectors of the timber construction industry |
| 2012 | Manufacturer of timber or timber based insulation |

:: Exhibitor Fees

Principal registration fee

Per direct company & per stand

(Admin fee + Inscription in the Visitor's Guide and on the website)

..... x 385 € = € ex VAT (1)

Registration fee for indirect companies or represented brands

Per indirect company or represented brand

(Admin fee + Inscription in the Visitor's Guide and on the website)

..... x 98 € = € ex VAT (2)

:: Name of brands represented

(Please provide full details of your brands and indirect companies on an additional sheet of plain paper if these are different to the main registration)

.....
.....

Pre-equipped stand

Per 3 m² module, minimum surface 6 m² (2x3 m),

maximum surface 36 m²

(Partition walls, carpet, stand sign, rail of 3 spotlights per 9m² module, stand cleaning)

:: Surface < 15 m² (182 €/m²)

..... x 182 €/m² = € ex VAT (3)

:: Surface ≥ 15 m² (175 €/m²)

..... x 175 €/m² = € ex VAT (3)

Space Only

Only available for stands measuring 18 m² and over - max. surface 36 m²

(space only, no carpets, stand cleaning)

Please provide us with a detailed plan before the 14th of March 2010.

:: Surface ≥ 18 m² (152 €/m²)

..... x 152 €/m² = € ex VAT (3)

Power supply (mandatory service)

Covers all stand requirements (fridge, lighting, etc.).

:: 6 kW power supply

177 € ex VAT (4)

:: Timber Techniques and Solutions - Design Stand

You would like to promote your new products and innovations in an area of the Carrefour which is dedicated to the timber techniques and solutions for the construction industry?

You can also choose the **Design Stand - Pack of 15 m²**

(The stand is designed so as to best present your new products)

3060 € ex VAT (5)

The pack includes: your inscription fees (Admin fees and inscription in the visitors guide and on internet), a corner stand of 15m² (partition walls, carpet and stand cleaning), your spotlights and your electrical consumption. We ask you to respect the guidelines set out in paragraph 7 of the general regulations of the tradeshow (see overleaf).

You would like 2 stands - a general stand and another dedicated for the construction industry ?

We will offer you a reduction - contact Samantha Padden on +33 (0) 240 73 60 64.

:: Payment

Deposit

In order to be processed, all registration requests for the Carrefour 2010 must be accompanied by a deposit. (20% of the total amount incl. VAT).

Method of payment

- Cheque made out to "Carrefour International du Bois"
- Bank transfer

| IBAN | Branch Address | Code BIC (swift) |
|-----------------------------------|------------------------------|------------------|
| FR76 3004 7141 2200 0233 7580 136 | CIC Nantes Ouest Entreprises | CMCIFRPP |

I hereby request registration as an exhibitor at the Carrefour International du Bois. I hereby declare that I have read the Show's regulations, of which I have a copy, and agree to respect all clauses without any reservations. I also declare that I waive all rights of recourse against the organiser.

| | | |
|--------------|---|--|
| TOTAL | TOTAL ex VAT (1)+(2)+(3)+(4) ou (5) = € | <div style="border: 1px solid #ccc; padding: 10px; min-height: 150px;">Signature + Company stamp</div> |
| | 3% DISCOUNT for 2008 exhibitors = € | |
| | VAT 19,6 % = € | |
| | TOTAL VAT = € | |
| | 20 % deposit = € | |

Signed at,

date / /

Name and position of the person signing

EXHIBITION

"Walking In The Wood" Special Innovations & new products

If you would like to use your presence at the Carrefour to present a new product or innovation, we offer a showcase for a sample of your new product free of charge in the exhibition put together by the Carrefour 2010 'Walking in the wood' Special innovations and new products.

This exhibition will be situated in the Timber Techniques and Solutions area. The new products that are to be exhibited will be validated by the technical committee, made of members of the trade and partners of the Carrefour.

Tick the box if you are interested

Elements to be provided will be set out in the exhibitors guide.